

# Case Study

## IT Service Provider Requires Approvals to Import Into Russia



An international IT service provider needed a safety stock in Russia for which part of the products had to be certified. Some of the items were cryptographic devices that are subject to notification and requiring separate import approval to be obtained from the Russian FSB.

### Starting Situation

The service provider had no experience in Russia and requested us to guide the homologation process. Since all the equipment is used for B2B solutions, there were no substantial conditions with respect to the packaging and markings.

The service provider gave us access to their internal information database in order to check technical details of the required imports.

### Solution

We translated technical datasheets and prepared technical descriptions in line with Russian customs requirements. This information enabled us to pick the applicable Russian HS customs codes and defined which items were subject to certification and notification.

We shipped samples to Russia, delivered them to authorized laboratories, and received all import permissions based on obtained test protocols within five weeks.

### Conclusion

Hellmann provides integrated solutions for any homologation and certification needs you have in Russia or the CIS. Based on our practical experience, you get a compliant solution within competitive timeframes.

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