

Case Study

Research on Requirements to Install a Lab in South Africa



A leading US livestock company needed a laboratory to perform services at the jobsite of a customer in South Africa. The laboratory consisted of proprietary, in-house developed machinery that is combined with equipment and parts from world renowned manufacturers that jointly function as an integrated laboratory setup.

Starting Situation

The company has won service contracts in various countries worldwide, one of which is South Africa. Since the company has no activities in South Africa yet, Hellmann was approached to check import requirements and prepare a roadmap to ensure efficient import into South Africa.

Solution

Hellmann, with a network of 19,500 people in 178 countries worldwide, mobilized their local customs, compliance, and legal teams to define the various import requirements and limitations for South Africa.

Per individual product, we mapped the requirements of possible certification requirements, licenses and other permissions, and respective timelines and requirements to obtain the needed approvals.

In addition to preparing and executing the import requirements, we also performed local sourcing activities for consumables that are available from the stock of local specialized distributors.

Conclusion

The company can now focus on expanding their footprint in new markets while Hellmann makes sure that the laboratory setup is done efficiently.

Contact

Wijnand Herinckx
Director Trade Solutions
Phone: +7 926 301 0502
Email: wijnand.herinckx@hellmann.com
www.hellmann-hts.com

